

# CHAMPION DEVELOPMENT WORKSHEET

Finding and nurturing champions for your nonprofit is crucial to its growth and impact. This worksheet will guide you through defining what a champion looks like for your organization and identifying ways to nurture awareness and engagement. Use the reflective questions below to explore how champions can support your mission.

## Understanding Your Mission

**1. What is your mission?** *Reflect on the core purpose of your organization. Why do you exist, and what change are you trying to make in the world?*

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**2. What values guide your organization?** *List the fundamental principles that define how your organization operates and relate to your mission.*

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## Identifying Your Champions

**3. Who are your current champions?** *Identify individuals or groups who already support your mission. What qualities do they share?*

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**4. What characteristics define an ideal champion for your organization?** *Consider the skills, values, and networks that align with your mission.*

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## Nurturing Awareness and Engagement

**5. How does your organization grow?** *Discuss the strategies and activities that have helped your organization expand its reach.*

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**6. What stories or impact can you share to connect others to your mission?** *Think of compelling narratives or statistics that illustrate your organization's impact. How can these stories inspire others to become champions?*

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## Building Relationships

**7. What opportunities exist for champions to engage with your organization?** *List any events, volunteer opportunities, or programs that champions can be a part of.*

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**8. How can you recognize and celebrate the contributions of your champions?** *Consider ways to acknowledge their efforts and maintain their enthusiasm and support.*

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## Reflection and Next Steps

**9. What steps can you take to recruit and develop new champions?** *Outline an action plan for reaching potential champions and nurturing their involvement.*

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**10. How will you measure the success of your champion development efforts?** *Identify metrics or indicators that will help you evaluate the effectiveness of your strategy.*

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